

AI Opportunity & Trust-First Implementation Sprint

From AI interest or workflow pain to practical implementation clarity.

A focused, founder-led advisory engagement for organizations that need to decide **where AI belongs, what to prioritize, what risks matter, and what a responsible next step should be** - before committing budget or engineering resources.

Best fit

- Founders, operators, workflow owners, and leadership teams in small and mid-sized organizations seeking practical AI clarity.
- One meaningful business problem or closely related workflow with friction, uncertainty, or untapped value.
- A decision is needed: pilot, build, buy, partner, defer, or avoid.

Sprint focus

- Business and workflow discovery
- AI or automation opportunity framing and prioritization
- Data sensitivity, privacy, security, and trust boundaries
- Readiness, requirements, dependencies, and constraints
- Build-vs-buy-vs-partner judgment and next-step planning

What you receive

- Decision package (typically 12-15 pages)
- Opportunity summary and workflow/readiness assessment
- Up to three prioritized AI or automation use cases
- Trust-first risk, dependency, and boundary notes
- Recommended implementation path and 30/60/90-day roadmap
- One executive readout and plain-language stakeholder guidance

Standard engagement

Timeline: Typically 10 business days after kickoff requirements are met.

Scope: One principal workflow/problem; up to three stakeholder interviews; up to 25 representative artifacts and three process documents.

Access & review: High-level system review, no production-system access, and one consolidated factual-correction round.

The sprint may recommend	PILOT	BUILD	BUY	PARTNER	DEFER	AVOID
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ENGAGEMENT FORMAT

Fixed-fee advisory sprints are available.

The standard engagement follows the scope and timeline above; commercial terms are confirmed after an initial fit conversation.

Broader work and travel are separately scoped.

ABOUT AJAY RAY



Ajay Ray | Founder & CEO, RayAI

Ajay founded RayAI and launched MemoRay. He brings 15+ years across AI, analytics, product, and systems at Trust Your Supplier, Dell, Lenovo, and Verizon. IIT-educated with postgraduate AI/ML study at UT Austin, he combines strategy with hands-on product development.

Enterprise initiatives: \$210M revenue potential | \$125M+ cost savings

RayAI LLC contracts the engagement.

RayAI's role

RayAI provides discovery, opportunity framing, requirements clarity, risk awareness, and delivery-path alignment. When broader engineering capacity is needed, RayAI may help align qualified delivery capability; roles, contracting, data, support, and implementation ownership are clarified before work begins.

[Discuss an AI Advisory Sprint](#)

ray-ai.com/contact

Important boundary: RayAI advisory work does not replace legal, compliance, security, financial, medical, or other regulated professional advice and does not guarantee a production build, approval, ROI, or implementation outcome. It creates practical clarity for responsible next decisions.